

SFNET'S 40 UNDER 40 PROFILES
LEGAL SERVICES

■ **PRISCA KIM**
Principal
Goldberg Kohn Ltd.

Prisca Kim is a principal in the Goldberg Kohn's Bankruptcy & Creditors' Rights and Commercial Finance practice groups. She represents lenders in the protection and enforcement of creditors' rights in commercial workouts and bankruptcies, including in restructurings, reorganizations, sales, liquidations, receiverships, assignments for the benefit of creditors, and out-of-court workouts. She is experienced in the representation of creditors and purchasers in connection with the negotiation and documentation of debtor-in-possession financing orders, cash collateral orders, sale orders and plans of reorganization.

Prisca has extensive experience structuring, drafting, negotiating and enforcing intercreditor agreements, subordination agreements, and agreements among lenders in multi-lien and unitranche arrangements. In addition, she assists financial institutions in structuring, negotiating and documenting debt finance transactions, including asset-based and cash-flow secured loans, split collateral secured loans, unitranche financings, second liens and mezzanine loans. Prisca received her law degree from the University of Chicago and her undergraduate degree from the University of California, Los Angeles.

What is the best professional advice you have been given and how have you implemented it?

Find ways to add value. It is a simple concept, but it can make a huge difference in the way you approach your work and the way others perceive you. This mentality helps you feel like you're making a meaningful contribution and can lead to more job satisfaction over time.

What role has mentorship played in your career?

Mentorship has been one of the most important aspects of my professional development. I've been very fortunate to have the support and guidance of many amazing mentors at Goldberg Kohn. Apart from learning how to be effective advocates for our clients, they've taught me all of the other skills that are necessary to be a well-rounded lawyer – how to communicate effectively with others, how to build your practice, and how to maintain relationships with clients.

What are your secrets to staying organized?

Figure out a system and stick to it. Everyone is different so what works for others may not work for you. For example, I don't think I can ever be an "Inbox Zero" person. For me, I've found the best approach is to just keep some sort of running task list and to map out my day based on the priority and how long I think the task will take.

Do you feel there's been a learning curve for you as we've switched from a remote, to hybrid, to in some cases, back to fully onsite?

There was definitely a learning curve with remote work. Without being in the office, you lose out on developing interpersonal relationships with your colleagues. While working remotely may

be more convenient, it is easy to feel disconnected unless you put in the effort to find some other way to interact with others. Whether by seeing others after hours, taking a few minutes during the day to catch up, or attending firm or client events, figuring out how to maintain these connections, was crucial to my overall enjoyment of work while remote.

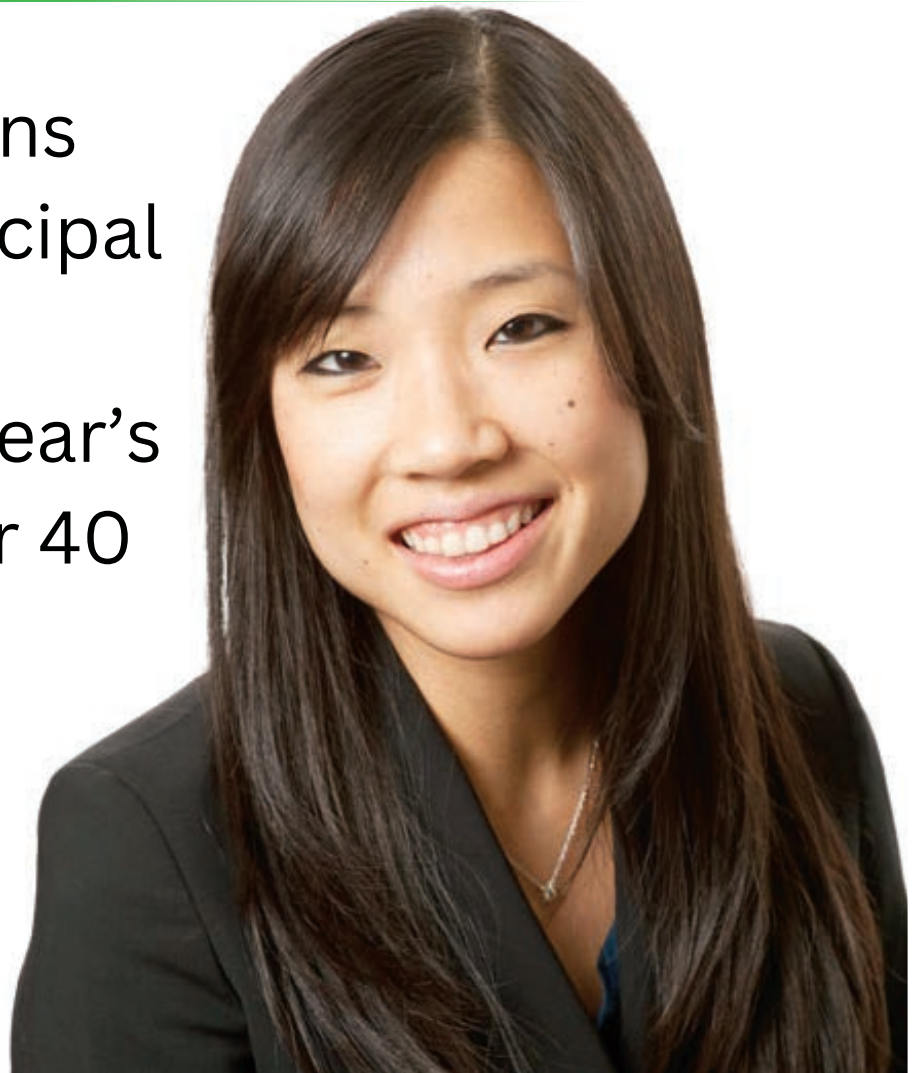
What strategies do you employ for networking and building meaningful professional relationships?

I've found that the best way to build relationships is to not always focus on the work aspect. While it may seem counterintuitive, connecting with others on another level helps to deepen those relationships.

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