WOMEN IN SECURED FINANCE 2024

RECOGNIZING EXCELLENCE

■ **DANIELLE JUHLE**
Goldberg Kohn

Danielle Juhle is a principal in the firm's Bankruptcy & Creditors' Rights Group. She represents lenders in the protection and enforcement of creditors' rights in commercial workouts and bankruptcies, including restructurings, reorganizations, sales, liquidations, receiverships, assignments for the benefit of creditors and debt for equity transactions. Her bankruptcy experience includes the representation of creditors and purchasers in connection with the negotiation and documentation of debtor-in-possession financing orders, cash collateral orders and sale orders.

Danielle also has experience representing banks and other commercial lenders in documenting, negotiating and performing due diligence for asset based and cash flow loans, and has worked on a wide range of credit facilities, including the negotiation of intercreditor agreements, subordination agreements and agreements among lenders.

Danielle joined Goldberg Kohn in September 2007. She is a member of the firm's Management and Finance Committees, and serves on the Associate Task Force.

What advice would you offer to women just starting out in the industry?

My advice to women just starting out in the finance and restructuring industry is to jump in, ask questions and be a sponge by soaking up as much knowledge from those around you as possible. No matter the practice area, there is so much to learn, and I think that the best way to learn is by doing and getting as involved as you can in your matters. So, instead of focusing on what might seem like the discrete task that you have been asked to do, ask questions about the deal structure and context more generally so that you can understand how the task that you are working on fits into the bigger picture. Asking those questions not only communicates to those you are working with that you are interested in the matter or the issues, but it will also give you the background that you need to expand your work into other areas of the transaction and to take on more responsibility with respect to your matters. The best way to show your leaders that you can handle more is to ask for an opportunity to do more, and then put the knowledge from all of those asked and answered questions to work.

What role has mentorship/sponsorship played in your career?

Mentorship has played an invaluable role in my career through both formal programs and informal mentorship relationships that develop organically. Every opportunity to be paired with a mentor is valuable and presents not only a learning opportunity, but potentially a lasting relationship that will continue to develop over time. For me, even though formal mentorship programs created important forums for learning, the most important and lasting mentorship relationships have been those that developed organically through work opportunities, where my mentors led and taught by example. These mentors did not provide advice from afar, but worked side by side with me, mentoring me through their everyday actions. These actions taught me effective and thoughtful ways to interact with and earn the trust of clients, collaborate with colleagues and opposing counsel, and to in turn mentor and teach younger professionals. My mentors pushed me to assume responsibility for matters, while at the same time providing invaluable support by being available to answer questions and explain a situation.

What do you enjoy most about your role? Least?

In the restructuring environment, your days are unpredictable – which is probably both what I enjoy most and what I enjoy least about the role. Planning your day can be challenging as a result of this unpredictability, but the challenge of assessing a new situation that pops up real time and needs to be addressed thoughtfully and thoroughly is what keeps me intrigued and engaged in the work that we do every day.

Goldberg Kohn

Congratulations to
Bankruptcy Principal
Danielle Juhle
and all the other
2024 Women in
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Honorees

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